

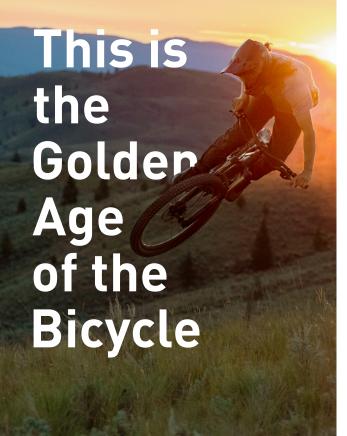


We are Specialized, and we exist to Pedal the Planet Forward.

How? By living the beliefs, behaviors, and values of the Specialized Way.

When we do this, good things happen—not the least of which is realizing our mission to Earn the Position as the Rider's Brand of Choice.

THE MOMENT

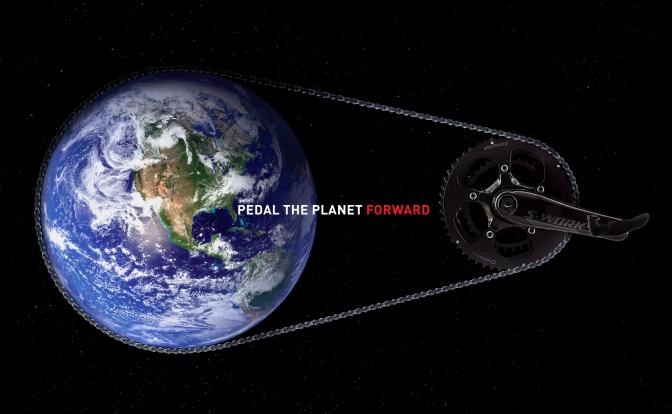


Right now people around the world are experiencing how riding helps them, their communities, and our planet thrive.

It's a turning point. And a huge opportunity for us to create **the future of cycling**.

Along with this opportunity comes great responsibility.

- To nurture better relationships with Riders, teammates, and retailers
- To create exceptional products, services, and experiences for Riders
- To advance equity, diversity, and inclusion in our communities
- To make better decisions based on our brand values and purpose
- To align our business goals with our values and purpose



## Our Purpose is our Why

It's the promise we make to the world and it sounds great, but what does it really mean?

#### **Pedal** | Wellness

We know from personal experience and research that when people ride, they thrive—physically, emotionally, and mentally. We're passionate about sharing these benefits with everyone, starting with our teammates.

### The Planet | Sustainability

We strive to maximize cycling's vital role in improving the health of our climate, ecosystems, and communities, and to minimize the environmental footprint of operating our business.

### Forward | Technology

When we innovate, we bring more people to cycling. We're committed to using that performance DNA to create products, experiences, and services that form a platform of positive transformation for Riders and the world we share.

Earn the **Position** as the Rider's **Brand of** Choice



THE SPECIALIZED WAY

# The How Behind The Why

It's the how behind the why and it's comprised of three **beliefs**, three **behaviors**, and **core values**. When at our best, we express these beliefs, behaviors, and core values in our daily decisions and actions. This is how we advance our Purpose and realize our Mission.



The Rider is the Boss

Do the Right Thing

Innovate or Die

Seek to Understand, Clarify, and Go

Create the Future of Cycling

Together We Win

Columbia



We believe the **Rider is the Boss**, and we act in service of the Boss by obsessing over their needs. Give the Rider innovative solutions they could never have imagined. Ask the Rider for feedback to find ways to improve. Empathize with the Rider. ... Well, you get it.

When in doubt, think about how what you do impacts the Rider, and then act with their best interest in mind.

- We are **devoted** beyond reason to surpassing Riders' needs
- We let the Rider decide by seeking their feedback
- We deliver on Riders' dreams before they have them



We believe that we **innovate** or we die. It's that simple. This applies not only to our products but to every aspect of our business and to the global climate crisis.

- We are relentless in finding ways to improve our bikes, equipment, Rider experiences, and services
- We seek new ways to operate more sustainably
- We constantly reinvent what it means to work more inclusively, nurture communities, improve our business model, and grow cycling for mobility



We believe in creating the future of cycling. By staying connected to Riders and culture, we will bring the joy and benefits of bikes to more people. Look how the Stumpjumper created a whole new sport. Body Geometry changed cycling equipment forever. Consider the huge potential that the Turbo Operating System has to enhance the lives of millions by enabling them to ride.

#### What's Next?

- We imagine a future where cycling brings more to more people
- We distill our vision into innovative, actionable plans and exceptional products
- We execute with excellence, courage and conviction





We are determined to leave the world better than we found it, so we consider the long-term effects of our actions on people, relationships, communities, and the environment.

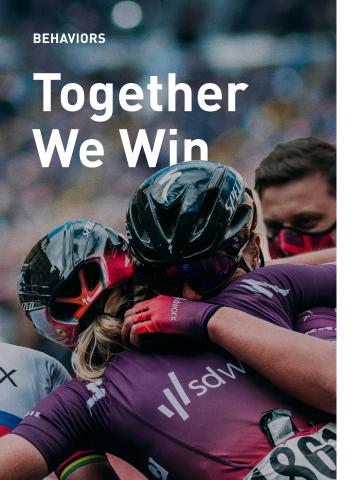
We make decisions from this perspective for the greater good.

- We treat people fairly, equitably, and with respect
- We foster cycling's vital role to build vibrant communities
- We are conscientious stewards of the earth



We are **honest**, **open**, and **clear**, and we strive to make whatever we're doing great. Life is too short and the competition too fast to get stalled in unproductive debate. The more clear and concise we are with one another, the faster we move and the better our results.

- We seek to understand when we don't know
- We state our position clearly and have the courage to address issues, respectfully debate, test, and discover the truth
- We align and execute decisively



The magic of Specialized is that we are a worldwide diverse team. Our diversity is an amazing resource. Use it.

**Trust**, **respect**, and **listen** to one another. All of us should stretch beyond the comfort zones of our own life experiences, biases, and blind spots to understand, value, and include our teammates' points of view. We'll be all the better for it.

- We empower performance by encouraging and challenging each other to contribute in our own unique ways
- We **perform** at our personal best and seek to continually improve
- We aim high, and then go even bigger

